

# N-able Technologies®

N-able Technologies® is the global leader in remote monitoring and management (RMM) software for managed service providers (MSPs) and IT departments. N-able's award-winning N-central® software and complementary toolsets are proven to reduce IT support costs, improve network performance and increase productivity through the proactive monitoring, management and optimization of IP-enabled devices and IT infrastructure. N-central features an industry-first freemium model that drives down the cost of remote management and accelerates the mass adoption of managed services. With offices in North America, the U.K., the Netherlands and Australia, N-able is 100% channel-friendly and maintains strategic partnerships with Microsoft, Intel, Cisco and APC, among others.

## Fast Facts

Headquarters:  
Ottawa, ON, Canada

## Management:

Gavin Garbutt  
President & CEO

## Phone:

US/CAN: 1-877-655-4689  
OUTSIDE US/CAN:  
00-800-6225-3000

## Email:

info@n-able.com

## Web:

www.n-able.com

## Address:

N-able Technologies, Inc.  
450 March Road  
4<sup>th</sup> Floor  
Ottawa, ON  
K2K 3K2

## Highlights

North American subscriptions and offshore sales doubled in 2009, exceeding company expectations in Q4 and setting the stage for a record-breaking 2010 » More than 2,000 MSP partners worldwide use our software to monitor and manage 25,000 remote networks » World-class management team leads an exceptional staff of 120.

## Vision

We provide MSPs and IT departments with the industry's most highly valued and adopted RMM platform for small and midsize businesses (SMBs).

## Recognition

**2010:** Recognized by Business Solutions Magazine's MSP and VAR subscribers as one of the IT industry's "Best Channel Vendors"

**2009:** CEO Gavin Garbutt named one of the Top 25 Most Innovative Executives in the IT Industry by Everything Channel's CRN; VP Sales Mike Cullen named a CRN Channel Chief for the third year in a row; 18 N-able partners named to MSPmentor's Top 100 MSPs list; N-able Partner Program rated 5 stars by Everything Channel

**2008:** VP Sales Mike Cullen named a Channel Chief by CRN; N-able earns 5 stars from VARBusiness' Annual Partner Program Guide

**2007:** CEO Gavin Garbutt named one of the Top 25 Most Innovative Channel Execs by CRN » N-central rated #1 MSP solution by CRN » Put on Deloitte Technology Fast 500 list

## Software

**N-central** – The #1-rated RMM platform used by MSPs and IT departments in the SMB space. Available as on-premise or hosted software, N-central delivers a breakthrough freemium model to speed the adoption of managed services.

**Endpoint Security Manager™** – Integrated with N-central to provide managed endpoint security and maximum protection against current and future threats to IT assets – FREE for one year.

**N-supportPro™** – The industry's fastest, most secure tool for attended remote control. Available on its own or as an add-on to N-central.

**Remote Support Manager™** – Integrated with N-central, this remote management tool gives MSPs real-time remote PC and server troubleshooting and remediation capabilities.

**Remote Environment Manager™** – Desktop management tool for creating, managing and enforcing standardized environments for all PCs on a network.

**N-compass™** – Powerful reporting engine enables MSPs and IT departments to demonstrate the value of their services and performance of IT infrastructure under their management.

## Business Support

N-able provides unmatched business and technical services backed by all of the training, tools and materials needed to automate IT services and get to market faster with managed services. More than 600 MSPs have completed our proven Blueprint for Success. We also offer Business e-Training Essentials, the first and only Web-based MSP program-building tool.