



*Xantrion researched several monitoring systems before adopting N-central in early 2005. They found the cost, feature set and integration with other value added services made N-able the clear vendor of choice.*

*"N-central alerted us to the rising temperatures and we were able to prevent any downtime. Had we not had monitoring in place we would have had a very ugly Monday morning."*

## Increasing Profits, More Competitive Wins

According to Anne Bisagno, CEO of Xantrion, N-central not only saves them money, but is a tremendous aid to selling, "We've actually been able to raise our prices because we can prove what our server uptime is – I walk in to a customer with data, and the competition walks in with promises – I charge more and still win the business"

As a result of the company's growth and their continued satisfaction with N-central, Xantrion recently upgraded its program investment with N-able to address its growing customer base.

## About N-able Technologies

Founded in March 2000, N-able Technologies is the market leader in transforming service organizations into managed service providers (MSPs). N-able's combination of products, people and processes help service providers, OEMs, resellers, VARs, Telcos and ISPs develop, sell and deliver highly profitable managed services to the small- and medium-sized business (SMB) and mid-enterprise markets. N-able's product line provides complete solutions to monitor, manage and optimize information technology and security from a business perspective to evolve IT services from reactive to proactive to managed.



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